

**Dipak C. Jain**  
**Dean of INSEAD**



Dipak C. Jain is Dean of INSEAD, the international business school with campuses in Fontainebleau (France), Singapore and Abu Dhabi. He is also the INSEAD Chaired Professor of Marketing.

Dean Jain's enduring and illustrious career spans nearly three decades both as an educator and as a business school administrator. Before joining INSEAD, he was Dean of Northwestern University's Kellogg School of Management from 2001-2009, and has been a member of the faculty since 1986, serving as the Sandy and Morton Goldman Professor in Entrepreneurial Studies and a Professor of Marketing.

Prior to his appointment as Dean of Northwestern University's Kellogg School of Management, he served as the Associate Dean of Academic Affairs from 1996-2001 and worked closely with former Kellogg School Dean, Donald P. Jacobs, to set the agenda for the school's curriculum, faculty and research activities.

In 2003, he was appointed as a foreign affairs adviser to the Prime Minister of Thailand. He has served as a consultant to Microsoft, Novartis, American Express, Sony, Nissan, Motorola, Eli Lilly, Phillips and Hyatt International. He also serves as a member of the board of directors of Deere & Company (USA), Northern Trust Corporation (USA) and Reliance Industries (India). He is also a former director at United Airlines (USA), Peoples Energy (USA) and Hartmarx Corporation (USA).

Dean Jain has received numerous honours from the Kellogg School for teaching and research. In addition, he was awarded the Outstanding Educator Award from the State of Assam in India in 1982; the Gold Medal for the Best Post-Graduate of the Year from Gauhati University in India in 1978; the Gold Medal for the Best Graduate of the Year from Darrang College in Assam in India in 1976; and the Jawaharlal Nehru Merit Award, Government of India in 1976.